

PEOPLE-FIRST CULTURE + UNMATCHED EXPERTISE LEADS TO MONUMENTAL GROWTH



Forge Group, LLC ranks 1043 on Inc. Magazine Fastest-Growing Companies List

A WILD RIDE.

The Inc. 5000 class of 2023 represents companies that have driven rapid revenue growth while navigating inflationary pressure, the rising costs of capital, and seemingly intractable hiring challenges. Making the list of the fastest-growing privately held businesses in the United States continues to validate the high performing, trusted global business Forge has become. Forge has experienced strong growth since its inception, with an **average year-over-year increase of 90%**. The last three years, including estimates for 2023, have been no exception – averaging an impressive 42% growth rate.



BUT HOW?

So, how did they do it? Well, we will not give away all their secrets – but the foundation of their success remains rooted in two basic elements – **Culture and Expertise**.

An **unmatched culture** – built upon treating people like people. A culture built around a diverse group of employees empowered to think in different directions, a leadership team who trusts employees to lean-in to unique greatness, and an operations team that deploys



Forge's growth is sustained by a culture that attracts and retains integrity-driven, skilled people; Leading to transformative results for organizations; and fueling intentional expansion of exciting work and reinforced client bonds.

programs to support employee well-being and growth - both personally and professionally. The top priority people-first culture is evident in how Forge teams champion one another, consultants tackle problems, and individuals impact their communities. A culture of highly skilled, integrity-driven, cooperative people allows Forge to maintain a roster of experts eager to join their community.

The best people want to go where the best people are. With a 95% retention rate, it's evident that once Forge hires great people, they keep them.

Niche expertise is what Forge is known for. Being unapologetically selective on projects and retaining some of the most sought-after talent enables Forge to become deeply-integrated members of trusted client communities, and implement widespread, transformative solutions. Forge practitioners have an average of 22 years of experience, ~40% have advanced degrees and ~40% are former or reservist military leaders. They have proven they have the confidence and creativity to think big, and the operational and management experience necessary to get in and get it done.

Forge is striking a precise balance in empowering autonomy and emphasizing the necessity of being part of a connected network of people and initiatives, and it is leading to a new echelon of collective excellence – one that continues to lead to monumental growth – and build a **coveted dream team**.



SELECTIVE GROWTH SETS FORGE UP FOR THE FUTURE THEY WANT.

This recognition, unarguably, based on numbers, demonstrates Forge is outpacing the pack – and not only in the GovCon sector – but in all businesses across the country. But, perhaps more important than the growth numbers themselves, Forge has continued to be extremely particular about how and where growth happens. This intentional, selective growth allows them to maintain a cherished culture and pave new, exciting paths for Forge's long-term staff.

NOT DONE. NOT EVEN CLOSE.



Forge isn't maxed-out. The Leadership team stays ahead of the pitfalls of stalled growth by expanding operations teams, thinking beyond what is currently capable, and continuing to be firmly focused on niche growth. The delivery teams' perpetual drive to succeed, and unwavering commitment to the task at hand, keeps clients wanting more. The future of Forge is exciting and evolving – as **capability and community remain the battle rhythm sustaining transformative success**.

“To make the Inc. 5000 — with the fast growth that it requires — is truly an accomplishment. Inc. is thrilled to honor the companies that are building our future.” - Inc. Magazine, Editor-in-Chief, Aug 2023